

BizSnaps

A Snapshot look at local businesses



American Industrial Steel & Supply



American Industrial Steel & Supply (AISS) Steel, welding supply
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Hours: 7 am - 4:30 pm M - F

In memory of the recent loss of our owner, Ken Hendricks, we keep his spirit alive in our hearts, thoughts and prayers

When was the business started? April 2, 2007

Describe your products/services: We offer a wide range of steel inventory, welding supplies, construction & patio propane heaters and a host of other products.

What do you do, product, service or philosophy, which differentiates you from your competitors? We started this business in order to continue providing this type of product to the many dedicated contractors that do business in the surrounding areas. We pride ourselves on delivering products to our customer's front door or directly to the job sites.

How did you get interested and/or started in this business? Our good friend, Ken Hendricks, started this business as a service to this and surrounding communities.

What kind of training or background do you have? All of our associates have several years' experience in helping customers and make a special effort to ensure their satisfaction. Mike and Diane, in particular, have been in the steel business a combined 30 years, and many of our dedicated customers know and trust them.

What is the biggest challenge you face? Our biggest challenge has been, because we purchased the inventory from a previous business, informing the public that there is still a steel supply company located right here in Janesville.

What do you find most rewarding about this type of work? Being able to provide this type of product to Janesville and surrounding communities. It is a real need for the communities.

What type of customers use your products/services? We cater to many types, including welders, construction, schools, farmers, the artistic community and more.

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