

BizSnaps

A Snapshot look at local businesses

Owners: Dave Nelson,
John Nelson, Tracy Tronnes

Business Name:
Nelson-Young Lumber Co.

Business Hours:
7am - 4:30pm M-F; 7am - Noon Sat

Website: www.nylumber.com



Serving the Building Community for 95 Years



NELSON-YOUNG LUMBER COMPANY

EDGERTON
(608) 884-3316

EVANSVILLE
(608) 882-4960

DEERFIELD
(608) 764-8608



EDGERTON
(608) 884-6141

When was the business started: Nelson-Young was founded in 1913 by Fred Young, the grandfather of Dave and great grandfather of John and Tracy. Expansion over the years brings the company to its present size with three lumber yards, a millwork shop, and a truss plant.

Products and services: We serve the southern Wisconsin and northern Illinois building community with products for home construction, remodeling and additions. Products include framing lumber, Andersen windows, shingles, interior and exterior wood products, fiberglass and steel doors of any size, traditional wood decking material as well as composite decking, and Armstrong cabinets. We can help design your home and offer construction suggestions based on years of experience. Delivery is available to any job site.

What differentiates NYL from its competitors: Our staff is very experienced in the building industry. Help is available for questions on a wide variety of construction projects. Our owners are on-site and available to resolve any issues quickly.

What is your business philosophy? Quality products and excellent service.

What have been the challenges you have faced and how did you overcome them? During this slower time, we are sponsoring training through our builders' association to help our customers gain a competitive advantage when things turn around. We have offered Truss training and are sponsoring a green building seminar. We are also educating our sales team on changing building practices, code changes and new product offerings. We intend to keep our staff intact and continue with knowledgeable service as building picks up.

What type of customers use your products and services? Our customer base consists of professional contractors who build homes and complete remodeling projects, as well as homeowners completing large or small projects.

The Janesville
Gazette

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